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Chile

Dairy and Products Annual

United States Becomes Top Supplier of Dairy Products

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Report Highlights:

The United States has become the main supplier of dairy products to Chile. In January – July 2016, the U.S. exported $32,860,530 of dairy products and has increased its exports by 11.6% in volume over January-July 2015. After cheese, non-fat dry milk (NFDM) is the second main dairy product that the U.S. exports to Chile, valued at $9.7million in January- July 2016. Whole dry milk imports are expected to reach 8,000 MT in MY 2016 to cover local consumption as domestic production decreases. Chilean whole dry milk imports in MY2017 are projected to decrease to 7,000 MT, as local production is expected to recover.

In MY2016 non-fat dry milk imports are estimated to reach 12,000 MT as local production has

shown a 15.8% decrease in January-July 2016 over 2015. In MY2017 imports are anticipated to drop back to 10,000 MT as domestic production recovers.

Executive Summary:

The United States has become the main supplier of dairy products to Chile. In January – July 2016, the U.S. exported $32,860,530 of dairy products and has increased its exports by 11.6% in volume over January-July 2015. After cheese, non-fat dry milk (NFDM) is the second main dairy product that the U.S. exports to Chile, valued at $9.7million in January- July 2016. Whole dry milk imports are expected to reach 8,000 MT in MY 2016 to cover local consumption as domestic production decreases. Chilean whole dry milk imports in MY2017 are projected to decrease to 7,000 MT, as local production is expected to recover.

In MY2016 non-fat dry milk imports are estimated to reach 12,000 MT as local production has shown a 15.8% decrease in January-July 2016 over 2015. In MY2017 imports are anticipated to drop back to 10,000 MT as domestic production recovers.

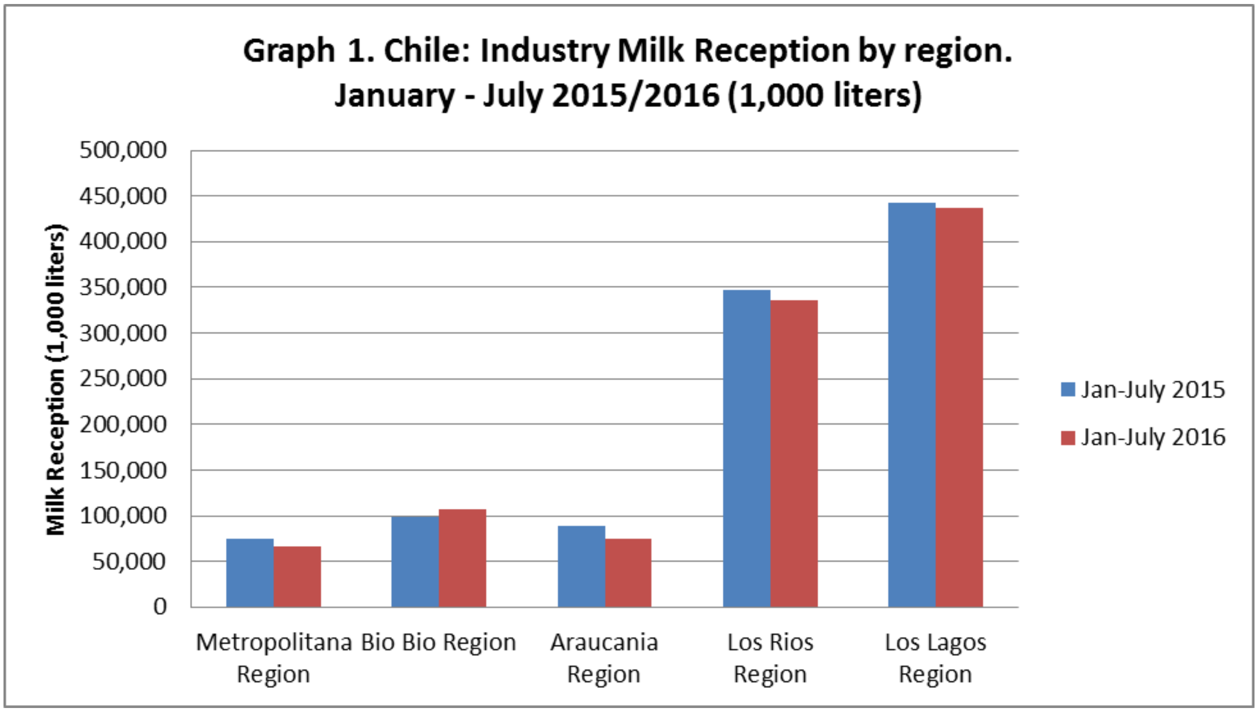
Production General:

Milk production in Chile is concentrated in the southern regions of Los Lagos and Los Rios, which account for 76% of Chile's total milk production. Milk production also takes place in Bio Bio, Araucaria and in the Metropolitana region in the center of the country. Dairy processors in Los Rios had a 3.2% reduction in milk reception (the amount of milk received from producers) and 1.4% decline in Los Lagos between January-July 2016 over the same period in 2015. Larger decreases in milk produces have been realized in Araucania (15.2% decrease) and Metropolitana region (10.5% decrease). In contrast, Bio Bio region has shown an increase of 9.1% in milk reception (See graph 1).

Overall milk reception by the industry has decreased by 2.8% in January-July 2016 over 2015 totaling 1.022 billion liters (See table 1). Fluid milk production has increased 2.8% totaling 253 million liters in January-July 2016, but the biggest decrease in dairy production has been attributed to dried milk, which has decreased 11.1% for whole dry milk and 15.8% for non-fat dried milk during January-July 2016 over 2015. Cheese production has also decreased by 4.2%. The product that has grown the most is condensed milk production, which has increased by 18.7% totaling 23,919 MT.

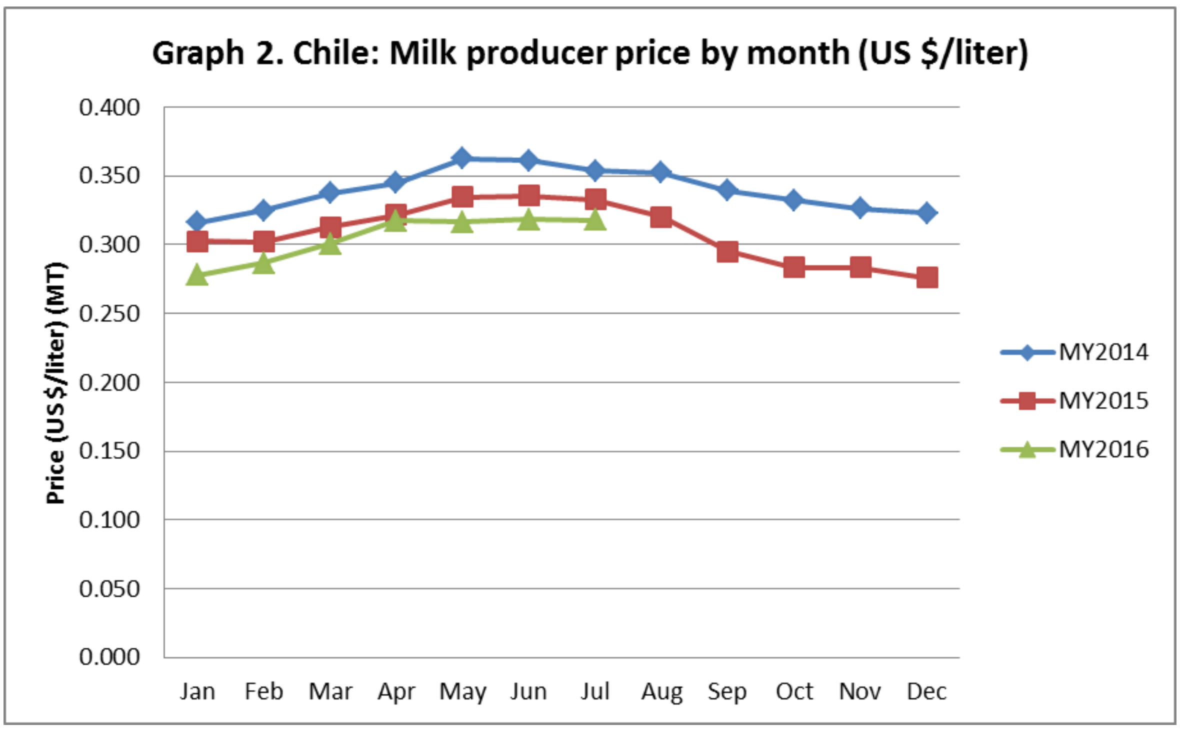
The decrease in milk reception and in dried milk production is due to low prices that milk producers receive and low international price for dried milk. The prices have shown a decrease from MY2014 through MY2016 (see graph 2) in particular, which have caused many producers to sell their animals and dairy farms or shift to other businesses, since they are not able to cover their operating costs for dried milk. Another factor that has lowered production is an intense drought that took place ending 2014-beginning of 2015. Cow and heifer slaughter increased because milk prices were low and beef prices were higher, thus producers slaughtered their milk cows because it was more profitable to do so, which in turn lowered Chile's milk production capacity.

According to a producer from the Bio Bio region the only way to overcome the current low prices and remain competitive in the market is to increase productivity and reduce overall operating costs. New technologies are being used to reduce costs and increase productivity, like mechanical milking systems, irrigation for pasture production, and introduction of high production breeds, among others.



Source: ODEPA.

TABLE 1 – Chile: Dairy Production										
	Total received by industry (million liters)	Fluid milk (million liters)	Whole Dry milk (MT)	Non-Fat Dry Milk (MT)	Whey (MT)	Butter (MT)	Cheese (MT)	Farmers cheese (MT)	Yogurt (Million liters)	Condensed milk (MT)
2002	1.605	296	58,524	9,186	10,041	11,551	53,075	7,480	127	24,190
2003	1.563	293	52,929	8,938	15,240	10,849	53,037	7,555	139	30,558
2004	1.676	289	53,459	10,175	17,037	13,084	58,849	8,296	160	38,698
2005	1.723	298	50,887	11,906	23,850	14,655	67,176	10,507	189	39,645
2006	1.818	319	53,725	15,766	24,303	17,157	62,072	9,088	158	43,426
2007	1.871	330	57,448	16,756	27,791	18,229	61,745	8,579	163	45,287
2008	1.972	323	85,370	17,585	24,849	16,765	57,369	7,960	178	41,501
2009	1.773	341	58,410	15,021	23,973	17,102	56,526	8,139	192	33,255
2010	1.896	367	63,154	19,168	29,232	21,086	64,558	8,349	199	36,829
2011	2.104	369	73,980	18,833	26,790	21,041	80,620	9,135	222	34,579
2012	2.119	389	73,944	19,252	26,721	22,205	82,307	9,049	230	39,828
2013	2.149	398	82,059	13,934	23,365	21,566	89,046	9,104	229	36,302
2014	2.149	423	75,419	28,091	21,480	21,874	81,574	9,133	227	36,751
2015	2.029	427	59,950	27,352	21,559	22,374	81,650	9,197	230	39,093
2015 (Jan-July)	1.051	246	28,595	15,061	11,605	12,074	44,502	5,449	132	20,157
2016 (Jan-July)	1.022	253	25,432	12,678	11,938	12,036	42,627	5,638	141	23,919
Variation (Jan-July 2016/2015)	-2.8%	2.8%	-11.1%	-15.8%	2.9%	-0.3%	-4.2%	3.5%	6.4%	18.7%
Source: Odepa, 2016.										



Graph 2. Chile: Milk producer price by month (US $/liter)

Note: Exchange rate: 1 USD = 674 Chilean pesos
Source: based in ODEPA.

Only four milk processing companies receive more than 80% of the milk produced in Chile (see table 2). Colún is the biggest processing company in Chile and increased its milk reception by 1.0% in January-July 2016 over 2015, totaling 280 million liters. Soprole, the second biggest company, has reduced reception by 5.8% in the same period, totaling 237 million liters. Nestle also increases milk reception by 2.2%, and Watt's S.A. reduced by 4.8%.

Table 2. Milk reception by processing plant (Liters)						
Processing Company	Years		January-July		Variation	Share
	2014	2015	2015	2016	%	%
Colún	550,930,648	538,381,653	277,789,758	280,433,141	1.0	27.4
Soprole	506,202,291	495,218,242	252,416,091	237,662,168	-5.8	23.3
Nestlé	432,152,555	371,813,398	197,718,400	202,029,199	2.2	19.8
Watt's S.A.	263,214,133	250,052,206	124,951,829	118,918,644	-4.8	11.6
Surlat	147,351,220	123,813,551	69,454,250	60,493,939	-12.9	5.9
Valle Verde	62,975,177	70,291,527	33,038,520	32,531,757	-1.5	3.2
Lácteos del Sur	54,130,844	52,380,247	27,507,967	23,220,008	-15.6	2.3
Quillayes	51,889,333	48,258,571	27,250,645	24,291,430	-10.9	2.4
Danone Chile S.A.	49,839,250	45,192,530	23,964,616	25,048,900	4.5	2.5
Chilolac	20,170,059	21,177,348	10,057,857	10,332,923	2.7	1.0
Granarolo Chile	9,873,510	12,245,779	7,296,991	6,860,028	-6.0	0.7
Total	2,148,729,020	2,028,825,052	1,051,446,924	1,021,822,137	-2.8	100.0
Source: ODEPA						

Trade General:

Total Chilean imports of dairy have increased by 9.2% in volume January-July 2016 over 2015 but have decreased 9.3% in value (see table 3).

The United States is the main supplier of dairy to Chile, with a market share of 30% of all dairy imported. In January – July 2016 the U.S has sent $32,860,530 of dairy products, an increase of 11.6% in export volume over January-July 2015. The main dairy product the U.S. exports to Chile is cheese, reaching almost $15 million USD in Jan – July 2016, and mostly made up of cream cheese and mozzarella cheese (see table 4). After cheese, non-fat dry milk (NFDM) is the second product the U.S. exports to Chile valued at $9.7 million in January- July 2016). Other dairy exports to Chile are cheddar cheese and ice cream. According to post sources, U.S. dairy products exports are attractive due to their quality, competitiveness and low prices in relation to other suppliers.

Dairy imports from Argentina have increased 46.5% in volume and 10.6% in value, taking away market share from New Zealand, which had a 13.8% decrease in volume and 27.8% decrease in value in January-July 2016 over 2015. Argentina's main dairy exports to Chile are cheese (cheddar) and whole dry milk. New Zealand's main dairy exports to Chile are butter and cheese (cheddar). The main product where Argentina and New Zealand compete is cheese.

Table 3. Chile Import Statistics Volume (MT) Commodity: Dairy Products, Ex 04, 21, 17, 35							
Partner Country	Marketing Year 2014 /2015			Year to date (Jan - July)			
	2014 (MT)	2015 (MT)	Variation (%)	Jan - July 2015 (MT)	Jan - July 2016 (MT)	Variation (%)	Market share 2016 (%)
World	52,437	61,652	17.6%	36,935	40,349	9.2%	100%
United States	15,976	19,877	24.4%	10,991	12,268	11.6%	30%
Argentina	10,121	11,099	9.7%	5,496	8,051	46.5%	20%
New Zealand	15,863	13,695	-13.7%	9,858	8,502	-13.8%	21%
Germany	617	2,154	249.1%	1,120	2,939	162.4%	7%
France	618	1,040	68.3%	425	2,158	407.8%	5%
Uruguay	3,115	5,102	63.8%	4,199	1,383	-67.1%	3%
Netherlands	191	1,002	424.6%	600	1,192	98.7%	3%
Brazil	1,061	1,070	0.8%	593	542	-8.6%	1%
Peru	2,131	2,567	20.5%	1,551	1,511	-2.6%	4%
Spain	58	79	36.2%	38	466	1126.3%	1%
Others	2,686	3,967	-866.1%	2,064	1,337	-1752.0%	3%

Chile Import Statistics Value (USD) Commodity: Dairy Products, Ex 04, 21, 17, 35							
Partner Country	Marketing year 2014 /2015			Year to date (Jan - July)			
	2014 (USD)	2015 (USD)	Variation (%)	Jan - July 2015 (USD)	Jan - July 2016 (USD)	Variation (%)	Market share 2016 (%)
World	217,551,807	198,385,108	-8.8%	124,083,733	112,486,877	-9.3%	100%
United States	57,184,388	59,781,620	4.5%	34,435,406	32,860,530	-4.6%	29%
Argentina	45,865,315	38,394,033	-16.3%	21,277,073	23,531,046	10.6%	21%
New Zealand	70,161,777	42,574,035	-39.3%	31,816,220	22,981,017	-27.8%	20%
Germany	1,761,682	6,838,848	288.2%	3,840,948	7,332,570	90.9%	7%
France	5,076,678	6,039,946	19.0%	2,540,940	7,301,839	187.4%	6%
Uruguay	15,017,636	18,201,204	21.2%	15,063,982	4,032,390	-73.2%	4%
Netherlands	1,583,012	4,169,442	163.4%	2,479,725	3,686,174	48.7%	3%
Brazil	4,878,935	3,495,753	-28.4%	2,033,283	2,037,168	0.2%	2%
Peru	3,282,775	3,884,559	18.3%	2,412,843	1,958,108	-18.8%	2%
Spain	669,579	809,877	21.0%	393,674	1,886,639	379.2%	2%
Others	12,070,030	14,195,791	-460.4%	7,789,639	4,879,396	-601.9%	4%

Table 4. Chile: Import Statistics From United States					
Commodity: Dairy Products					
Year To Date: January - July 2016					
HS Code	**Description**	**Value (USD)**	**Value Share (%)**	**Quantity (MT)**	**Quantity Share (%)**
04, 21, 17, 35	Total Dairy products	32,860,530	100%	12,268	100%
040610	Cheese (Unripened Or Uncured) Fresh Including Whey Cheese Curd	14,986,499	46%	3,746	31%
040210	Milk & Cream Powder not exceeding 1.5% Fat	9,661,617	29%	4,650	38%
040690	Cheese, Nesoi, Including Cheddar And Colby	1,668,826	5%	351	3%
210500	Ice Cream And Other Edible Ice, With Cocoa Or Not	1,627,885	5%	503	4%
170211	Lactose & Lactose Syrup Cont 99% More Lactose By Wt	1,514,587	5%	1,603	13%
040630	Cheese, Processed, Not Grated Or Powdered	1,452,668	4%	416	3%
040620	Cheese Of All Kinds, Grated Or Powdered	849,924	3%	201	2%
040410	Whey & Modified Whey Whet/Nt Concentrated Cntg Add Sweetener	529,764	2%	563	5%
170219	Lactose In Solid Form And Lactose Syrup, Nesoi	324,850	1%	123	1%
040221	Milk/Cream Concentrated Not Sweeten Pwd/Other Solids Over 1.5% Fat	89,688	0%	46	0%
	Others	154,222	0%	66	1%

Source: Chile Customs - Servicio Nacional de Aduana (Global Trade Atlas)

Policy General:

Chile has zero import duties on United States agricultural and food products. Argentina and Mercosur countries also have zero import duties. New Zealand currently has a 1 percent tariff for powder milk products, which will be reduced to 0 percent in 2017. The TPP agreement signed by Chile does not modify any of the old agreement on dairy products between United States and Chile.

Ministry of Agriculture and Consorcio Lechero, a group of Chile's top dairy producers, are working on the development of a Sustainability Strategy for the Dairy Sector (Estrategia de Sustentabilidad del Sector Lácteo) using the Dairy Sustainability Framework from the Global Dairy Agenda for Action (GDAA). For more info see News Clip

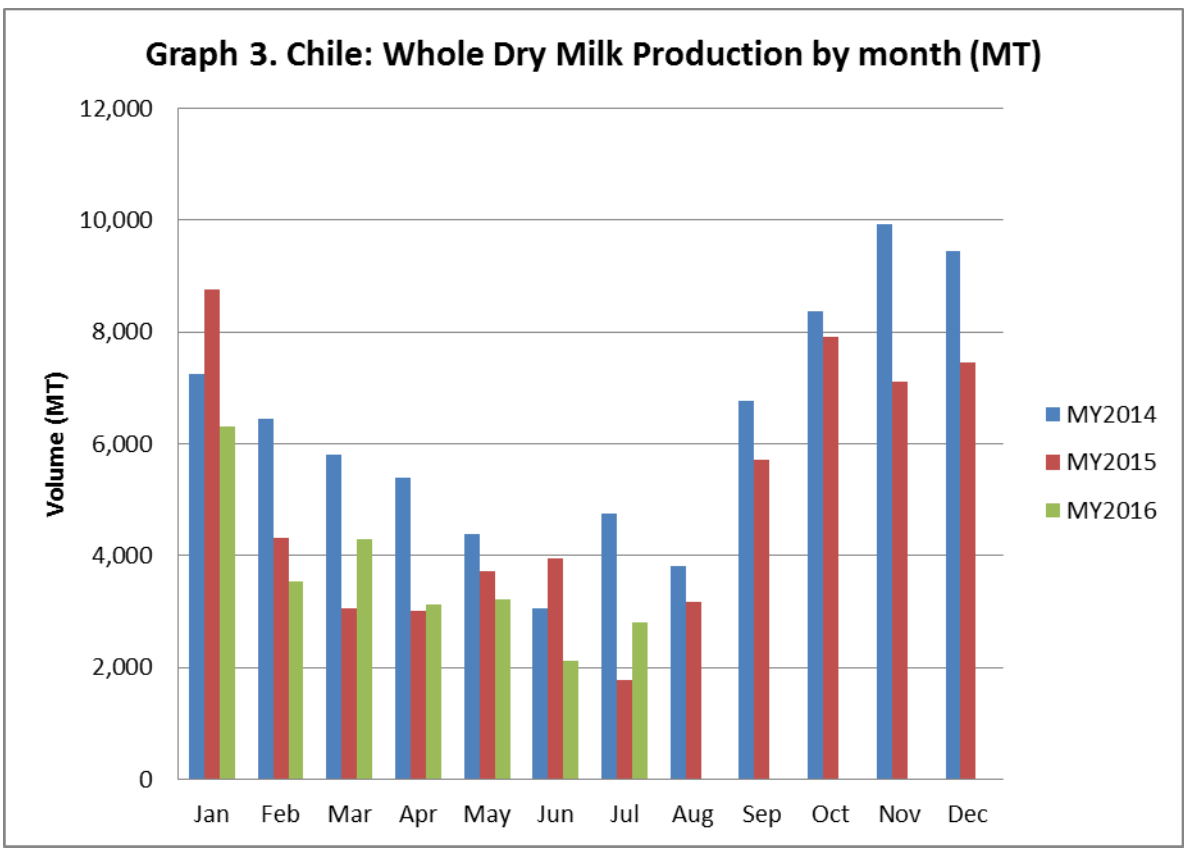
Commodities:

Dairy, Dry Whole Milk Powder

Production:

Whole dried milk production in MY2015 was 59,950 MT which was a 20.5% decrease in production over 2014. In MY2016 whole dry milk production decreased 11.1% from January - July 2016 over 2015. This decrease is due to low international prices for this product, which make it less attractive for Chile's domestic industry to produce.

Whole dry milk production varies through the year and it is highest between September and December (see graph 3). MY 2016 monthly production has been lower than MY2015 in almost all months except March and April. In contrast, production increases from September through December because of seasonality. The production volume depends on pasture production that is largely determined by weather conditions, especially rainfall. Normal pasture production is expected in MY 2016, thus production volumes are expected to improve. Overall levels of production are estimated to be 54,000MT in MY2016, which is a 10% decrease over MY2015. In MY2017 production is estimated to reach 60,000 MT as prices and weather conditions are expected to be more favorable.



Source: Based on ODEPA, 2016.

Consumption:

Whole dry milk is used in the food processing industry to produce desserts, ice cream, cheese and yogurt. Obesity is a concern in Chile and the current trend is to move Chilean consumers to healthier products, which is also being promoted by the Chilean Government and NGOs.

Dairy consumption in Chile was 146 liters per capita 2013. Per capita milk consumption has shown a yearly 1.6 percent increase from 2001. Cheese has grown 5.5% and is 9.1 kg/per capita. Dairy consumption has been increasing steadily as Chile increases per capita income. Population is expected to grow at a 0.97% year rate in 2015-2020 reaching a total of 18,896,684 in 2020 (INE, 2016). Milk consumption is not expected to suffer any major changes in the following year.

Trade:

Chile is a net exporter of whole dried milk and an importer of skim dried milk. This is because international prices for whole dry milk are higher than domestic prices. Chile exports whole dried milk to Venezuela, Cuba, Colombia and China. During MY2016, exports to Venezuela have been practically non-existent, and exports to Colombia and China have decreased. In contrast exports to Brazil have increased in 967% from January-July 2016 over 2015, making it the main destination market so far MY2016. The main company that exports to Brazil is Colun.

In MY 2015 Chile imported 3,182 MT of whole dried milk from New Zealand, making it the second largest supplier to Chile. This milk is usually used for the production of other dairy products. Main importer from New Zealand at this time was the company Soprole. Thus far, in MY2016 Argentina has been the main supplier of whole dry milk for Chile

Imports are expected to reach 8,000 MT in MY 2016 to cover local consumption as production decreases. Imports in MY2017 are expected to continue to decrease to 7,000 MT as local production recovers. Exports are expected to remain flat in 6,000 MT as demand from Brazil and Cuba remains constant, and Venezuela and Colombia demand decreases.

Chile Export Statistics Commodity: Dairy whole dry milk, milk powder more than 1.5% fat						
Calendar Year: 2014 - 2015						
Partner Country	**Volume (MT)**			**Value (USD)**		
	2014	**2015**	**Variation (%)**	**2014**	**2015**	**Variation (%)**
World	20,992	6,332	-70%	95,200,595	20,406,780	-79%
Venezuela	4,600	1,312	-71%	23,945,371	6,832,888	-71%
Cuba	725	1,608	122%	3,379,300	4,285,160	27%
Colombia	2,698	1,151	-57%	10,804,820	3,977,030	-63%
China	4,900	600	-88%	24,385,406	1,497,058	-94%
Peru	295	352	19%	1,156,276	1,305,729	13%
Brazil	3,599	550		15,231,412	1,277,500	
Bolivia	368	670		202,116	920,541	
Guatemala	96	48	-50%	307,092	147,156	-52%
Others	3,711	41	-99%	15,788,802	163,718	-99%
Year To Date: January - July						
Partner Country	**Volume (MT)**			**Value (USD)**		
	Jan-July 2015	**Jan-July 2016**	**Variation (%)**	**Jan-July 2015**	**Jan-July 2016**	**Variation (%)**
World	5,393	5,164	-4%	18,386,508	11,640,182	-37%
Brazil	300	3,200	967%	765,000	7,050,000	822%
Cuba	1,533	1,269	-17%	4,052,265	3,327,904	-18%
China	600	200	-67%	1,497,058	503,329	-66%
Peru	171	151	-12%	628,318	440,682	-30%
Panama	22	32	45%	133,852	153,252	14%
Bolivia	404	298	-26%	670,070	146,957	-78%
British Terr. in Central Amer.	0	10		289	10,212	3434%
Ecuador	0	2		929	4,116	343%
Others	2,363	2	-100%	10,638,727	3,730	-100%

Source: Chile Customs - Servicio Nacional de Aduana (Global Trade Atlas)

Chile Import Statistics Commodity: Dairy whole dry milk, milk powder more than 1.5% fat						
Calendar Year: 2014 - 2015						
Partner Country	**Volume (MT)**			**Value (USD)**		
	2014	**2015**	**Variation (%)**	**2014**	**2015**	**Variation (%)**
World	3,955	6,930	75%	18,013,484	20,991,550	17%
New Zealand	210	3,182	1415%	698,311	8,770,546	1156%
Uruguay	1,500	2,164	44%	7,117,261	7,831,896	10%
Argentina	1,194	885	-26%	5,428,318	2,477,377	-54%
United States	99	469	374%	306,677	1,206,362	293%
France	50	89	78%	250,531	320,894	28%
Ireland	0	125		0	318,766	
Netherlands	0	12		0	38,646	
Germany	1	3	200%	8,234	24,412	196%
Others	901	1	-100%	4,204,152	2,651	-100%
Year To Date: January - July						
Partner Country	**Volume (MT)**			**Value (USD)**		
	Jan-July 2015	**Jan-July 2016**	**Variation (%)**	**Jan-July 2015**	**Jan-July 2016**	**Variation (%)**
World	4,664	3,948	-15%	14,917,758	9,933,212	-33%
Argentina	22	2,367	10659%	93,906	6,267,684	6574%
New Zealand	2,322	1,258	-46%	6,700,414	2,884,506	-57%
Uruguay	1,950	255	-87%	7,062,404	611,718	-91%
United States	313	46	-85%	849,589	89,688	-89%
France	51	13	-75%	191,748	48,773	-75%
Netherlands	4	8	100%	13,464	24,334	81%
Germany	0	1		3,611	3,076	-15%
Italy	0	0		1,288	2,319	80%
Others	2	0	-100%	1,334	1,114	-16%

Source: Chile Customs - Servicio Nacional de Aduana (Global Trade Atlas)

Production, Supply and Demand Data Statistics:

Dairy, Dry Whole Milk Powder	2015		2016		2017	
Market Begin Year	Jan 2015		Jan 2016		Jan 2017	
Chile	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Beginning Stocks	20	20	20	16	0	7
Production	71	60	71	54	0	60
Other Imports	8	7	8	8	0	7
Total Imports	8	7	8	8	0	7
Total Supply	99	87	99	78	0	74
Other Exports	8	6	10	6	0	6
Total Exports	8	6	10	6	0	6
Human Dom. Consumption	71	65	71	65	0	66
Other Use, Losses	0	0	0	0	0	0
Total Dom. Consumption	71	65	71	65	0	66
Total Use	79	71	81	71	0	72
Ending Stocks	20	16	18	7	0	2
Total Distribution	99	87	99	78	0	74
(1000 MT)						

Commodities:

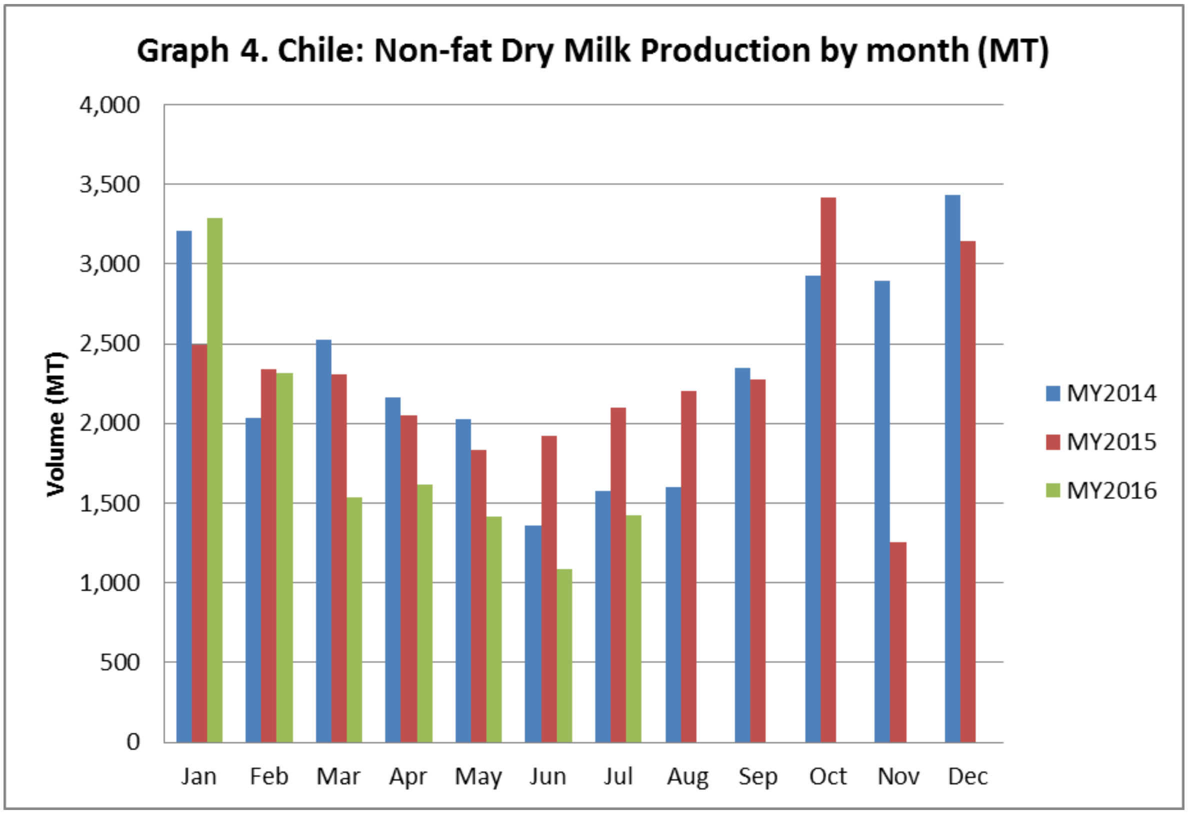
Dairy, Milk, Nonfat Dry

Production:

There is less production of non-fat dry milk than whole dried milk in Chile. In MY 2015 whole dried milk totaled 59,950 MT while non-fat dried milk was 27,352 MT. Chile imports most of its non-fat dried milk.

In MY2016 non-fat dried milk production decreased by 15.8% (January-July 2016 over 2015). Production of dry non-fat milk shows a seasonal variance that is higher at the beginning and the end of the calendar year (CY). Monthly production recuperated in January 2016, but from February to July production decreased in comparison to MY2015 (see graph 4).

Production volumes should increase in September through December, but overall levels of production are estimated to be 23,000MT in MY2016, which is a 15% decrease over MY2015. In MY2017 production is estimated to reach 25,000 MT as prices and weather conditions are expected to be more favorable.



Source: Based on ODEPA, 2016.

Consumption:

In Chile Non-fat milk consumption is preferred to whole milk. Consumption of non-fat dry milk is expected to remain steady for the following years.

Trade:

Chile is a net importer of non-fat dried milk (NFDM), with the main supplier being the United States. U.S. exports of NFDM to Chile reached 5,670 MT in MY 2015, a 78% growth over MY 2014, and 4,650MT from January-July 2016, which is a 55% growth over 2015. According to post contacts the U.S. continues to remain price competitive. Imports from France grew to 1,552 MT in January-July 2016, taking market share from Uruguay which was the second largest provider in MY2015. In MY2016, imports are expected to reach 12,000 MT as production has shown a 15.8% decrease in January-July 2016 over MY 2015. In MY2017 imports are expected to decrease back to 10,000 MT as production recovers. Although Chile is a net importer, in MY2016, 1,540 MT of NFDM was exported to Brazil. NFDM powder is exported in sacks of 25 kg and the main exporters were Prolesur and Colun.

Chile Import Statistics Commodity: 040210, Milk And Cream, Concentrated, Whether Or Not Sweetened, In Powder, Granules Or Other Solid Forms, Of A Fat Content, By Weight, Not Exceeding 1.5%						
Calendar Year: 2014 - 2015						
Partner Country	**Volume (MT)**			**Value (USD)**		
	2014	**2015**	**Variation (%)**	**2014**	**2015**	**Variation (%)**
World	5,497	9,649	76%	23,294,620	24,942,494	7%
United States	3,192	5,670	78%	13,098,409	13,533,820	3%
Uruguay	1,300	1,336	3%	6,046,336	4,471,306	-26%
Denmark	0	844		543	1,955,470	360023%
Australia	144	473	228%	406,161	1,266,083	212%
Canada	38	418	1000%	133,875	1,185,768	786%
Germany	72	249	246%	205,426	579,792	182%
France	18	149	728%	107,905	554,619	414%
Poland	0	220		0	518,029	
Others	733	290	-60%	3,295,965	877,607	-73%
Year To Date: January - July						
Partner Country	**Volume (MT)**			**Value (USD)**		
	Jan-July 2015	**Jan-July 2016**	**Variation (%)**	**Jan-July 2015**	**Jan-July 2016**	**Variation (%)**
World	5,574	7,222	30%	15,729,096	15,469,915	-2%
United States	3,000	4,650	55%	7,871,374	9,661,617	23%
France	108	1,557	1342%	377,018	3,346,684	788%
Uruguay	1,125	470	-58%	3,807,957	1,133,585	-70%
Argentina	16	202	1163%	88,338	476,458	439%
Denmark	294	210	-29%	659,360	445,782	-32%
New Zealand	0	67		171	144,283	84276%
Netherlands	60	15	-75%	223,374	130,361	-42%
Australia	448	25	-94%	1,200,460	49,375	-96%
Others	523	26	-95%	1,501,044	81,770	-95%

Source: Chile Customs - Servicio Nacional de Aduana (Global Trade Atlas)

Chile Export Statistics Commodity: 040210, Milk And Cream, Concentrated, Whether Or Not Sweetened, In Powder, Granules Or Other Solid Forms, Of A Fat Content, By Weight, Not Exceeding 1.5%						
Calendar Year: 2014 - 2015						
Partner Country	**Volume (MT)**			**Value (USD)**		
	2014	**2015**	**Variation (%)**	**2014**	**2015**	**Variation (%)**
World	1,969	597	-70%	8,588,908	2,196,672	-74%
Colombia	411	544	32%	1,886,423	2,052,800	9%
Bolivia	0	50		75	128,490	171220%
Panama	0	3		0	15,382	
Saudi Arabia	500	0	-100%	2,146,800	0	-100%
Switzerland	1	0	-100%	1,320	0	-100%
United Kingdom	0	0		24	0	-100%
Venezuela	937	0	-100%	4,040,282	0	-100%
Cuba	0	0		0	0	
Others	120	0	-100%	513,984	0	-100%
Year To Date: January - July						
Partner Country	**Volume (MT)**			**Value (USD)**		
	Jan-July 2015	**Jan-July 2016**	**Variation (%)**	**Jan-July 2015**	**Jan-July 2016**	**Variation (%)**
World	556	1,565	181%	2,084,637	3,302,948	58%
Brazil	0	1,540		0	3,225,552	
Bolivia	25	20	-20%	62,855	61,600	-2%
Peru	0	5		0	15,650	
British Terr. in Central Amer.	0	0		0	146	
Colombia	528	0	-100%	2,006,400	0	-100%
Japan	0	0		0	0	
Panama	3	0	-100%	15,382	0	-100%
Saudi Arabia	0	0		0	0	
Others	0	0		0	0	

Source: Chile Customs - Servicio Nacional de Aduana (Global Trade Atlas)

Production, Supply and Demand Data Statistics:

Dairy, Milk, Nonfat Dry	2015		2016		2017	
Market Begin Year	Jan 2015		Jan 2016		Jan 2017	
Chile	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Beginning Stocks	13	13	16	14	0	12
Production	17	27	17	23	0	25
Other Imports	10	10	5	12	0	10
Total Imports	10	10	5	12	0	10
Total Supply	40	50	38	49	0	47
Other Exports	1	1	2	2	0	2
Total Exports	1	1	2	2	0	2
Human Dom. Consumption	23	35	22	35	0	35
Other Use, Losses	0	0	0	0	0	0
Total Dom. Consumption	23	35	22	35	0	35
Total Use	24	36	24	37	0	37
Ending Stocks	16	14	14	12	0	10
Total Distribution	40	50	38	49	0	47
(1000 MT)						